

COACHING FOR ENGAGEMENT



The true role of a leader is a coach. This includes coaching to develop, coaching to improve, and coaching to engage. Engagement comes when people feel supported and trusted to make decisions and to accept failures as learning opportunities. This class focuses on teaching the foundational skills required to create engagement within your team. When done effectively, coaching for engagement helps develop capability and creates motivation to innovate, improve, and solve problems. This course will teach you a different approach to conversations, ones that focus on development vs. just sharing information. This ultimately translates into a team that is motivated, engaged, and empowered to drive improvement and solve problems.

Join us for this interactive 3 ½ hour virtual class to learn the critical coaching skills that allow you to become a more effective leader.

Date: Friday, February 19th

Time: 8am – 11:30am

Location: Zoom (webcam required)

Cost: \$75 per person

Key Concepts:

- Why coaching is important, how we coach, what our role is as a coach
- The correlations between coaching, engagement, and performance
- A coach's job is to listen
- The art of asking open ended questions
- Mastering the different categories of questions: leading, problem solving, and clarifying
- A coach's role is to inspire

Intended Audience: Leaders at all levels of the organization. No prior lean experience is required.

